

## Public Procurement Case Study

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## Scope of Today's Discussion

### Procurement Process in the Case Study

- Procurement Planning
- Procurement opportunity circulation
- Contracting Methodology
- Response Time
- Bid opening
- Responsiveness Determination
- Technical Evaluation

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## Procurement Plan(PP)

### Rule-8: Procurement Planning

- Procurement Plan required
- Funds allocated in FY2014
- Funds spent in FY2015

- For spending in the next financial year, were the said funds returned to MoF and got re-allocated to SRC in the next financial year?

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**Procurement Opportunity Circulation**

- Rule-12 (2):** All procurement opportunities over Rs 2 million should be advertised
  - on authority's website
  - other print media or
  - newspapers of wider circulation

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**Procurement opportunity circulation**

- Rule-12**
  - The advertisement to appear in
    - Two National Dailies
    - One Urdu & one English

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**Procurement opportunity circulation**

- Daily Ittefaq:** A local newspaper with no visible circulation & barely seen anywhere
- Monthly Urdu Digest:** Limited readership and probably circulation in only major cities

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**Contracting Methodology**

- Rule-36**
  - Single Stage One Envelop Procedure
  - Single Stage Two Envelop Procedure
  - Two Stage Procedure
  - Two Stage Two Envelop Procedure
  
- Rule-37 gives choice of methodology

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**Response Time**

- Rule-13:** Under no circumstances, the response time shall be less than:
  - 15 days for National Competitive Bidding &
  - 30 days for International Competitive Bidding

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**Bid submission and opening**

- Rule-28 (1):** The bids shall be opened atleast 30 minutes after the submission of bids, &
- On the same day

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**Bid submission and opening**

- ❑ **Rule-28 (2):** All bids submitted after prescribed period will be rejected
- ❑ Prescribed period was till 11.30 a.m. on 11.02.2015

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**Responsiveness Determination**

**Rule-25:** The procuring Agency may require bidders to submit a bid security not exceeding 5% of the bid price.

Any fixed %age in between 2-5% must have been mentioned in the Bidding Documents or in IFB

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**Technical Evaluation**

- ❑ **Rule-18:** the procuring agency shall disqualify a supplier or a contractor if at any time, it finds that the information submitted by him concerning his qualification as supplier or contractor was
  - **False,**
  - **materially inaccurate** or
  - **incomplete.**

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### Technical Evaluation

Why a technically qualified bidder should be penalized for the disqualification / non-responsiveness of the other bidders?

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### Comparative Statement

S.No	Firm	Bid Status	Non-Responsiveness/ Disqualification/ Qualification
1	Bidder-1	Non-Responsive	Post-Dated Cheque
2	Bidder-2	Non-Responsive	DD %age <prescribed 2%
3	Bidder-3	Responsive but technically not qualified	Scored <70% marks as threshold
4	Bidder-4	Technically Qualified	Contract to be awarded on bid price

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### Q & A

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